# **Our Strategy**

Bond markets experienced a massive reset in 2022 when the US Federal Reserve embarked on the fastest interest rate hiking cycle in modern history, bringing great opportunities for long-term fixed income investors. The FAM Global Income (FGI) strategy is designed as a choice for investors who want to **receive regular income** but also recognize that the opportunity comes with a more unpredictable landscape going forward. **Beyond traditional markets and asset classes**, FGI aims to generate **multiple streams of truly diversified and solid income**, with potential capital appreciation to prepare for the uncertain world.



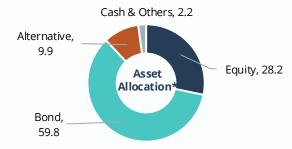
Multi asset holding **beyond traditional** fixed income and equity



Generate solid income targeted at **6% per annum** 



Focus on undervalued opportunities with good fundamentals in sustainable trends



### **Enhanced Income Solution**

Since July 2023, FGI has focused its strategy on taking advantage of the higher interest rate environment. By going beyond common Developed Markets into underappreciated Emerging Markets and Alternative assets, the strategy captures attractive solid income from diversified sources across global markets.

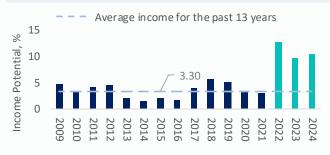
### Embrace higher yields in underappreciated markets

Compared to more common Developed Market bonds, Emerging Market and Asia High Yield bonds are higher yielding options, providing solid income with potential upside.



#### Income potential from Alternative Assets

Non-market related (-0.01 correlation) investment is giving around 10% income in years 2022 and 2023 compared to the average 3.3% average income over the past 13 years.



\*Data as of 31 December 2024. Yield figures are updated semiannually.

## **Performance Overview**

#### Peer group comparison<sup>1</sup>

As of Date: 31 Dec 2024

Peer Group (5-95%): Funds - Europe/Africa/Asia - USD Cautious Allocation

Top Quartile 2nd Quartile Bottom Quartile

9.0
8.3
7.5
6.8
6.0
5.3
4.5
3.8
3.0
2.3
1.5
0.8
0.0
FAM Global Income

Calendar performance										
Class	1Month	YTD	2024	Jul – Dec 23	Total Return <sup>2</sup>					
A SGD	-1.27	0.61	6.44	4.77	12.19					
A USD	-1.12	1.05	8.56	5.95	16.22					
Yield To Maturity	6.21									

Since the strategy launch in July 2023, FGI performance has remained in top-quartile performance (top 1%) in Morningstar's Peers comparison (refer to the left-side chart)

Source: \*Asset allocation data as of 3 March 2025. Finexis Asset Management. Share class performance is calculated using NAV of the share class with income reinvested and including ongoing charges, excluding any entry and exit fees. ¹Peer group comparison data is updated on the last month of each quarter. ² Total return since shift of strategy focus to an income strategy starting July 2023 onwards. ³ Distribution date refers to the payable date for cash dividends.





# **Strategy Characteristics**

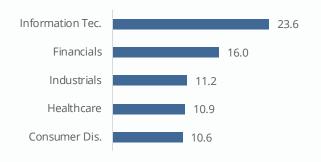
#### Equity Geographical Allocation, %



## Top 5 Market Allocation, %



# Top 5 Equity Sector Allocation, %



#### Top 5 Fund Holdings, %

Man Emerging Market Corporate Credit Alternative	18.2
PIMCO GIS Income Fund	13.3
Lombard Odier Asia Value Bond Fund	11.6
Emerging Market Corporate High Yield Debt Fund	9.6
ISHARES MSCI ACWI ETF	8.0

Source: Finexis Asset Management. Top 5 market allocation and fund holdings are at fund level. Geographical allocation and to p 5 sector allocation are at portfolio look-through level. For illustrative purposes only and does not constitute to any recommendations to invest in the above-mentioned country/sector/security.

# **Discerning The Signals From The Noise**







Fundamental

Study financial and economic data (e.g. GDP, unemployment rate, and inflation rate etc.) that may drive market movement to find opportunities with **good fundamentals** that are underappreciated.



Valuation

Picking the right valuation metrics (e.g. price-to-earnings, price-to-book, EV/EBITDA etc.) to spot undervalued opportunities and avoid overpaying for any investment with only good stories.



rend

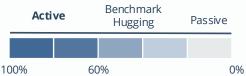
Seek inflection points in <u>sustainable trends</u> to capture overlooked opportunities and avoid less recognised risks (such as the end of a bond supercycle).

# **High Level of Active Management**

Many actively managed funds underperform because they have a low active share. This happens when a portfolio's holdings are very similar to the referenced benchmark, a practice commonly referred to as 'benchmark hugging'. In contrast, **funds with a high level of active management may have greater potential for outperformance in the long run**, as there is no way any fund can outperform the market if they are investing like the market.

By investing in areas where we have the greatest conviction and applying it to our whole portfolio, we aim to provide better returns over risk through a full market cycle.





# **Market & Portfolio Developments**

#### Commentary

The first quarter of 2025 saw extreme volatility across financial markets. Concerns over a US economic slowdown, trade policy ambiguities, and geopolitical risks triggered a sharp selloff in US equities, a softer dollar, and rallies in traditional safe havens such as Treasuries. Notably, the "Magnificent 7" US tech giants underperformed the broader market, lagging significantly with a decline of -16%. FGI's performance remained green at +1.1% over the quarter, with our income positions remaining resilient amid volatile markets.

# Striking a good balance of higher income with better fundamentals

Over the past quarter, we made meaningful adjustments to improve the overall quality and resilience of our income, which has since benefitted us amid renewed volatility. In particular, we have been strategically adjusting to higher quality investment grade credits such as government-backed MBS, as well as improving overall diversification within Emerging Market credit positions. In general, we reduced lower-quality credit positions which may be more fragile in the event of unexpected shocks. Alongside that, our strategic allocation to insurance-linked assets has continued to provide us with steady and uncorrelated income through this period.

Looking ahead, we believe risk management will be front and centre to manage through volatility in Q2, especially with tariff escalations and geopolitical developments still lingering. Capital preservation and income stability remain the focus of the strategy, and the more uncertain world under Trump 2.0 reinforces the importance of being active, agile, and prudent. We remain open-minded and will dynamically adjust our exposures as the risk events and tariff negotiations evolve.

#### **Key Position Highlights**

We highlight positions that reflect the strategy's tactical asset allocation view, backed by our study of market patterns and trends over time. As a result, our strategies can be highly differentiated from conventional benchmarks, with the aim of long-term investment success.

# Alternative Assets To Provide An Attractive And Differentiated Source of Income

- Alternatives are an essential part of any income strategy going forward. FGI's alternative income provides stable and uncorrelated returns for investors.
- Traditional income investments experienced large price swings and declines in 2022 as the Fed embarked on one of the fastest interest rate increases in recent memory.
- Differentiated alternative income assets such as music royalties and assets with 'toll-booth' investment qualities (that offer significant recurring revenue for their investors) offer the potential to generate stable income independent of traditional equity and bond performance.
- FGI's current focus is on insurance-linked alternative assets due to the high-income potential offered (~10%) while being highly differentiated from market risks.





## **Fund Details**

ltem	Class A			
Currency	SGD, USD			
ISIN (SGD Class)	SG9999019384 (Distribution Class)			
ISIN (USD Class)	SGXZ71589303 (Distribution Class)			
Min. Subscription	SGD 1,500,000 USD 1,000,000			
Account Opening Fee (One-time)	N/A			
Min. Subsequent Subscription	SGD 15,000 USD 10,000			
Max Sales Charge	5%			
Management Fee	1.5%			
Targeted Distribution <sup>1</sup>	6% p.a.			
Distribution Frequency	Monthly			
Fund Name	Global Income Fund			
Dealing Frequency	Daily			
Base Currency	USD			
Inception Date*	16 Aug 2018 (SGD) 18 Jul 2018 (USD)			
Fund Focus	Global Multi-Asset			
Fund Domicile	Singapore			
Investment Manager	Finexis Asset Management			
Fund Administrator	Standard Chartered Bank			
Custodian	Standard Chartered Bank			
Auditor	PricewaterhouseCoopers LLP			
Trustee	Perpetual (Asia) Limited			

<sup>1</sup>Please note that the distributions at 6% p.a. (if any) may be declared semi-annually based on the Investment Manager's discretion. Distributions are not a forecast, indication, or projection of the future performance of the Fund.\*Income strategy is implemented from July 2023.

# **Highlights of Sub-Fund Managers**

# Lombard Odier Asian High Yield

Lombard Odier Investment Managers is part of the Lombard Odier Group, a global private bank managing \$300+ billion in assets across its wealth and asset management expertise. With a dedicated team of 180 professionals, it manages \$70 billion of assets across diverse strategies in equity, fixed income, multi-asset, convertible bond, alternatives, and private markets.

The Lombard Odier Asia Value Bond is one of the largest Asia credit fund today. Managed by a team of five investment experts as part of a 22-strong global fixed income team, the strategy has seen a long track record of outperformance against its peer group.

The strategy is underpinned by a 'value-biased strategy that leverages on rigorous top-down and bottom-up analysis to uncover value and fundamentally strong opportunities through market cycles; maintaining close interaction with companies and management. The strategy was awarded the Platinum award at the Fund Selector Asia Awards in 2020, in addition to Lipper awards for "Best Asia Credit Strategy in Hard Currency".



**50 years** investment experience



**70 billion** AUM Worldwide



**22 Global FI** professionals



Fund Selector Asia Awards 2020

## **Dividend Distribution**

Strategy Launch: Distribution Frequency: 30 June 2023 Monthly

Objective:

Diversified and solid income, with potential capital appreciation. Current payout target of Money Market + 3%.

		A SGD Class			A USD Class		
Ex-Dividend Date	Distribution Date	Payout Amount (S\$ / Unit)	Ex-Date NAV (S\$)	Annualized Dividend Yield (%)	Payout Amount (US\$ / Unit)	Ex-Date Nav (US\$)	Annualized Dividend Yield (%)
28 Mar 2025	07 Apr 2025	0.47	91.296	6.36%	0.51	98.842	6.37%
28 Feb 2025	07 Mar 2025	0.47	92.946	6.24%	0.51	100.479	6.26%
31 Jan 2025	07 Feb 2025	0.47	92.659	6.26%	0.51	100.530	6.26%
31 Dec 2024	08 Jan 2025	0.47	92.140	6.30%	0.51	99.322	6.34%
29 Nov 2024	06 Dec 2024	0.47	93.703	6.19%	0.51	100.865	6.24%
30 Oct 2024	07 Nov 2024	0.47	93.302	6.22%	0.51	100.346	6.27%
30 Sep 2024	07 Oct 2024	0.45	94.338	5.88%	0.48	101.288	5.84%
30 Aug 2024	06 Sep 2024	0.45	93.512	5.93%	0.48	100.144	5.91%
31 Jul 2024	07 Aug 2024	0.45	92.697	5.98%	0.48	99.106	5.97%
28 Jun 2024	05 Jul 2024	2.70	91.849	5.97%	2.90	98.028	6.00%
29 Dec 2023	08 Jan 2024	2.60	91.782	5.97%	2.80	97.028	5.85%
30 June 2023 (Strategy Launch)	-	-	90.086	-	-	94.222	-

## Glossary

- · Ex-Dividend Date: The date which you will be entitled to a recently announced dividend if you have units held.
- Distribution Date: Payable date for cash dividends.
- Prior to August 2024, payouts were made for 6 months of net distributable income, with subsequent dividend distributions paid monthly.

**About FAM:** Finexis Asset Management is a Capital Markets Services (CMS) licensed fund management company established in Singapore, focusing on bringing institutional capabilities to private clients. The boutique set-up ensures that we are flexible, responsive and proactive. We embrace the latest technology and constantly improve our processes to complement our investment solutions. Constant evolution to fulfil our investor's needs is ingrained in our beliefs.

For professional and accredited investors only. For fund and sales related enquires please reach out to your finexis financial advisor representative or email us at <a href="mailto:customer.service@finexisam.com">customer.service@finexisam.com</a>

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