

### **Our Strategy**

For investors who believe in the Asia growth story but are worried about a potential United States (US) market crisis affecting it, the **Meranti Asia Fund (MAF)** offers a solution. MAF invests in a basket of Asia companies demonstrating strong potential to maximize returns for shareholders in the next five years, with a proven track record of resilience in past economic downturns and positioning to capture future trends in a drastically changing world. With a fixed budget to hedge against a potential US market crash, investors can be assured of capturing the opportunities of the next decade without worrying about the big "reset".

#### Who is this suitable for

The strategy is suitable for clients looking for Asia Equity strategy with US market crash protection



Equity holding to maximize returns



target return



Dynamic Risk Management (DRM) Fixed budget Keep investors calm

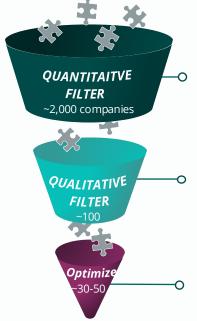
### Asia: embracing volatility in a continent rich with opportunities

Asia offers investors access to a wealth of investment opportunities with its 33,000 listed companies. However, uncovering hidden gems takes more than just data. While data serves as an essential filter through which stocks are assessed, the manager's depth and breadth of understanding of Asia companies, alongside the experience of seeing the companies through different cycles, are essential skill to construct an effective portfolio.

# Winning formula to uncover hidden gems in Asia

Illustration of how we select stocks within pockets of growth in Asia:

#### Universe of ~ 33,000 stocks



Quantitative filter: Apply a combination of fundamental metrics and rules to the universe of stocks and continuously assess and filter out interesting opportunities which form the foundation for our stock selection and analysis.

Qualitative filter: On the selected names, we assess the company's business strategy and financial data to identify companies that have strong economic moats to ward off competition and the ability to innovate to overcome challenges and drive growth.

Optimizer: We view the portfolio holdings as a whole, continuously optimized with names that are well positioned in respect of the current trends and the economic environment, to optimize the risk-adjusted return.

#### How does Dynamic Risk Mitigation (DRM) Help?

Black swan events are unexpected and potentially catastrophic for an investment portfolio i.e. 2008 Great Financial Crisis where the price of global equity markets declined sharply by -60%.

DRM addresses the urge of investors to exit the market in anticipation of market crashes so that investors can stay invested for the long-term. Through the use of a series of option positions, investors are shielded against such extreme market declines, enjoying lower drawdowns and faster portfolio recovery.



		Without DRM	With DRM
Largest Drawdown	2008 FC	-62.09%	-40.53%
	Covid-19	-20.71%	-5.34%
Monthsto	2008 FC	63	7
Recover	Covid-19	4	2
Total Return		85.97%	175.59%

For illustration purposes only for the period from August 2007 to February 2022. The reference benchmark is the MSCI AC Asia Ex Japan Index.

平度及月/	夏凹报,%									
2024	二月	三月	四月	五月	六月	七月	八月	九月	十月	自策略成立以来
USD B	6.33	1.49	1.32	1.33	-1.10	-0.95	3.48	12.26	-7.061	17.18 <sup>1</sup>
SGD A	6.04	1.17	1.09	0.99	-1.45	-1.19	3.10	11.64	-7.381	13.70 <sup>1</sup>
USD A	6.17	1.33	1.17	1.18	-1.26	-1.10	3.32	12.09	-7.21 <sup>1</sup>	15.57 <sup>1</sup>

<sup>1</sup> Manager's estimated return. Actual return will be updated in the following month. Strategy was launched in February 2024





# **Strategy Characteristics**

#### **Geography Allocation**, %

**Portfolio Statistics** 

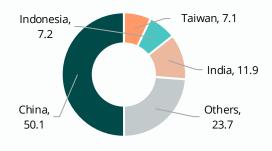
Free Cash Flow Yield

Sales Growth

Return on Equity

**Operating Margin** 

Debt/EBITDA



Portfolio

10.56

3.99

10.09

8.03

4.11

Benchmark

4.55

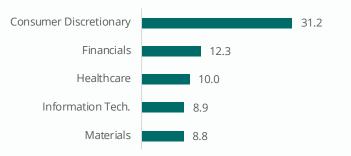
2.97

10.35

11.68

2.98

### Top 5 Sector Allocation, %



#### **Position Highlights**

China Resources Beer	A major player in the global beer industry and the maker of one of the world's bestselling beers by volume, Snow beer
Mr. DIY Group	Operates a chain of department stores providing a wide variety of products from everyday home improvement essentials and household products to customers in Asia
Trip.com	Trip.com leverages its extensive technology platform and global partnerships to enhance both inbound and outbound travel experiences for international and domestic tourists
Shandong Weigao	A leading manufacturer of single-use medical devices for blood tests and sterilization, creating resilience even in a low growth economy
Tencent Holdings	World-leading internet and technology company offering high-quality digital content and services.

Reference benchmark is the MSCI AC Asia Ex Japan Index. Holdings are subject to change. Fund holdings and allocations shown are subject to change and may not be representative of current or future investment. Holdings shown should not be deemed as a recommendation to buy to sell securities.

# **Discerning The Signals From The Noise**

A three-pronged research process to identify signals that point us to **sustainable trends** which are underappreciated by the market, which come with **good fundamentals** and **attractive valuation**, with a higher likelihood of outperforming over the long term.



Fundamental

Valuation

Study financial and economic data (e.g. GDP, unemployment rate, and inflation rate etc.) that may drive market movement to find opportunities with **good fundamentals** that are underappreciated.



Picking the right valuation metrics (e.g. price-to-earnings, price-to-book, EV/EBITDA etc.) to spot undervalued opportunities and avoid overpaying for any investment with only good stories.



Seek inflection points in **sustainable trends** to capture overlooked opportunities and avoid less recognised risks (such as the end of a bond supercycle).

# **High Level of Active Management**

Many actively managed funds underperform because they have a low active share. This happens when a portfolio's holdings are very similar to the referenced benchmark, a practice commonly referred to as 'benchmark hugging'. In contrast, **funds with a high level of active management may have greater potential for outperformance in the long run**, as there is no way any fund can outperform the market if they are investing like the market.

By investing in areas					
greatest conviction and applying it to our whole					
portfolio, we aim to provide better returns over risk through a full market cycle.					
risk through a full market cycle.					

Target active share > 80%







### **Fund Details**

ltem	Class A	Class B		
Currency	SGD,	USD		
ISIN (SGD Class)	SGXZ64383987 (Distribution)	SGXZ78636883 (Accumulation)		
ISIN (USD Class)	SGXZ99381758 (Distribution)	SGXZ76017904 (Accumulation)		
Projected Distribution <sup>2</sup>	4% p.a.	-		
Min. Subscription	SGD 500,000 USD 400,000	SGD 50,000 USD 40,000		
Account Opening Fee <sup>3</sup> (One-time)	SGD 4,000 USD 3,000	SGD 4,000 USD 3,000		
Min. Subsequent Subscription	SGD 15,000 USD 10,000	SGD 15,000 USD 10,000		
Redemption Fees				
1st Year of Investment	-	3%		
2nd Year of Investment	-	2%		
3rd Year of Investment	-	1%		
4th Year Onwards	-	0%		
Management Fee	1.78%	0%		
Performance Fee <sup>4</sup>	0%	20%		
Fund Name	Meranti Capital VC	C Asia Fund		
Dealing Frequency	Monthly			
Base Currency	USD			
Strategy Change Date	1 February 2024			
Fund Domicile	Singapore			
Investment Manager	Finexis Asset Management			
Fund Administrator	ASCENT Fund Services (Singapore)			
Custodian	Standard Chartered Bank			
Auditor	PwC LLP			
Broker	Goldman Sachs (Asia) L.L.C.			
Legal Advisors	BTPLaw LLC			

### **Market & Portfolio Developments**

### **Fund Commentary**

"There's no other way to be rich other than redoubling bets on stocks. The market craze you see this time could be unprecedented."\*

The statement was not made by an investment guru. It came from an office worker who started buying stocks using borrowed money. This office worker is not alone. Chinese brokerages saw a flurry of new account openings. Even retirees who had long exited stock markets re-entered.

#### October: Anti-climax

What happened in October was not what many wanted: Markets retraced instead of continuing to shoot up. Ironically, this pull-back may have been driven by the sudden investor euphoria.

We've seen a similar scenario playing out before. China's markets more than doubled in the six years after stimulus policies in 2014. Yet in 2015, many investors lost fortunes. This was because they got wrapped up in the euphoria and chased market highs. The Chinese government does not want a repeat of this, which is why this round of reflating the economy and markets is such a tough balancing act. They must stimulate without creating an unsustainable bubble.

This is why this round of stimulus can be frustrating: "lack of follow-through", and "disappointment" have been used to describe the current situation. If the objective was to remove the euphoria, that has certainly been achieved. Accordingly, Asian markets and MAF pulled back in the past month.

#### **Controlled** ascent

Taking a step back, China markets are still up meaningfully from their lows and there are hints that the dual objective of boosting the economy without loss of fortune may be achieved. Markets retraced but held their ground, and have recently even gained some renewed upside momentum albeit with quite a bit of volatility. Has the government drawn a line in the sand where they do not want markets to drop below, effectively the equivalent of a Fed put in China? We are watching developments in the market and policy closely and will adjust our positioning accordingly.

\* https://www.reuters.com/markets/asia/chinese-investors-rush-into-stocks-fear-missing-out-epic-rally-2024-09-30/

About FAM: Finexis Asset Management is a Capital Markets Services (CMS) licensed fund management company established in Singapore, focusing on bringing institutional capabilities to private clients. The boutique set-up ensures that we are flexible, responsive and proactive. We embrace the latest technology and constantly improve our processes to complement our investment solutions. Constant evolution to fulfil our investor's needs is ingrained in our beliefs.

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